

# Career Planning

Report Prepared for

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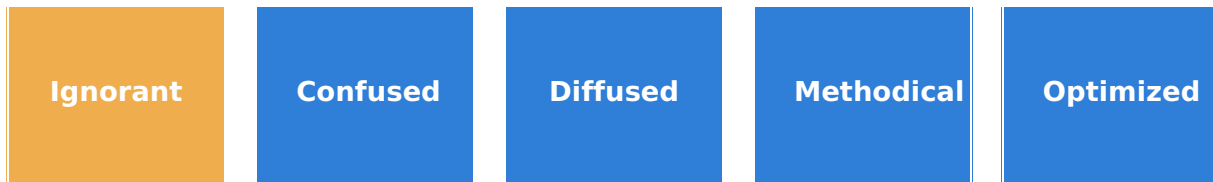
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## Your Profiling

Personal Profiling is the first step of career planning. The purpose of profiling is to understand your current career planning stage. It will help you to decide the objective and roadmap for your career. The ultimate objective of the planning is to take you from the current stage of career planning to the optimized stage of career planning. Personal profiling includes information about your current stage, risk involved and action plan for your career development.

### Current Stage of Planning



#### Ignorant

**Ignorant:** You are at the Ignorant stage in career planning. We understand that you have no idea about your career and its direction. At this stage, you may have very limited information to make any decision and also you lack right guidance as well. Mostly your decisions at this stage are impulsive.

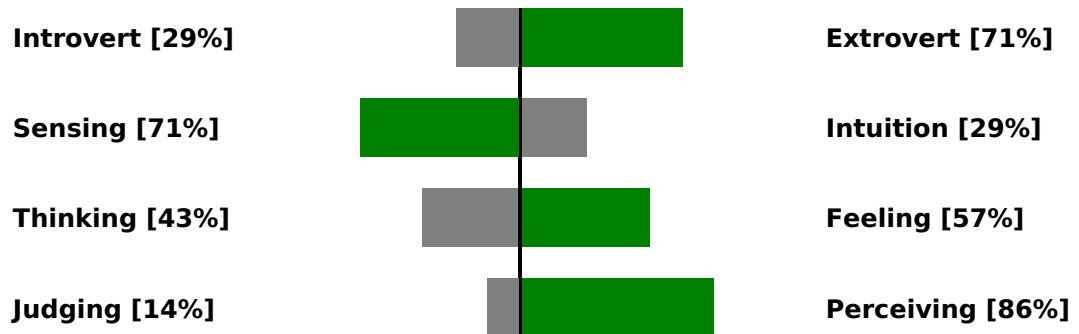
**Risks Involved:** Time wastage, Wrong selection of career path, Highly expensive and career dissatisfaction

**Action Plan:** Explore your strengths and weakness > Explore career options > Gather information>Match your options with strenghts & abilities > Early execution.

# Result of the Career Personality

Personality Assessment will help you understand yourself as a person. It will help you expand your career options in alignment with your personality. Self-understanding and awareness can lead you to more appropriate and rewarding career choices. The Personality Type Model identifies four dimensions of personality. Each dimension will give you a clear description of your personality. The combination of your most dominant preferences is used to create your individual personality type. Four dimensions of your personality are mentioned in this chart. The graph below provides information about the personality type you belong to, based on the scoring of your responses. Each of the four preferences are based on your answers and are indicated by a bar chart.

**Personality Type: Extrovert:Sensing:Feeling:Perceiving**



## Your Career Personality Analysis

### Perceiving

- ✓ You seem to prefer a flexible and spontaneous way of life.
- ✓ You like to understand and adapt to the world rather than organize it.
- ✓ You like staying open to new experiences and information.
- ✓ You like to approach work as play or mix work and play.
- ✓ You appear to be loose and casual and like to keep plans to a minimum.

HIGH

### Extrovert

- ✓ You are Quite talkative, energized and like to spend lots of time with others.
- ✓ Your primary mode of living is focused externally.
- ✓ You can easily be distracted.
- ✓ You are bit aggressive in nature.
- ✓ You adapt easily to a given situation.
- ✓ You are sometimes described as attention-seeking.

HIGH

### Sensing

- ✓ You think more about present and learn from Past.
- ✓ You tend to pay attention to physical reality, what you see, hear, touch and smell.
- ✓ You notice facts and remember details that are important to you.
- ✓ You like to see the practical use of things and learn best from practical.
- ✓ You solve problems by working through facts until you understand the problem.

HIGH

## Your Career Personality Analysis

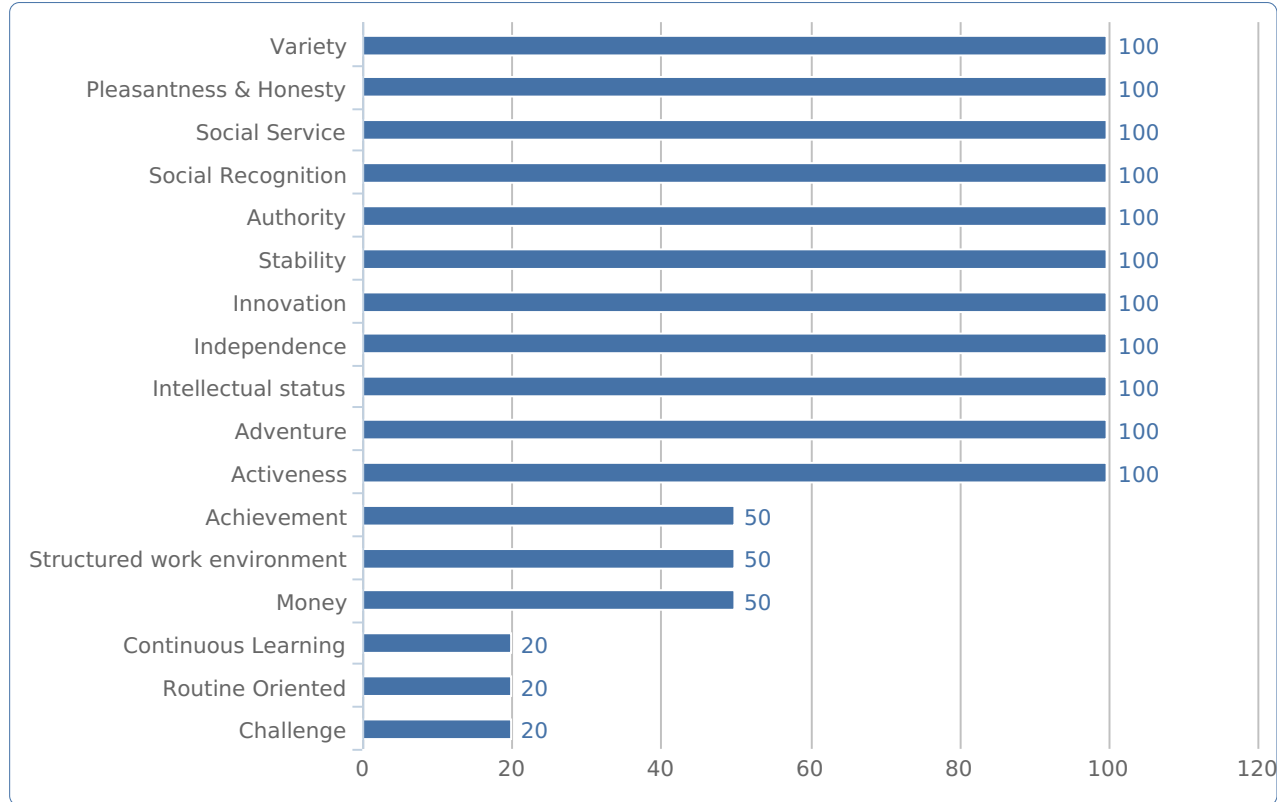
### Feeling

- ✓ You seem to make decisions based on your values or the feelings of others involved.
- ✓ You seem to be ruled by your heart instead of your head.
- ✓ In your relationships, you appear caring, warm, and tactful.
- ✓ You look for what is important to others and express concern for others
- ✓ You tend to judge situations and others based on feelings and circumstances

**HIGH**

## Your Career Values Types

Values are the things that are most important to us in our lives and careers. Our values are formed in a variety of ways through our life experiences, our feelings and our families. In the context of Career Planning, values generally refer to the things we value in a career. Being aware of what we value in our lives is important because a career choice that is in-line with our core beliefs and values is more likely to be a lasting and positive choice



## Your Career Values Analysis

### Variety

- ✓ You enjoy a variety of tasks rather than a single area of focus.
- ✓ You enjoy changing roles and responsibilities.
- ✓ You dislike routine activities.

HIGH

### Pleasantness & Honesty

- ✓ You enjoy a pleasant work environment and honesty as a part of your work.
- ✓ You enjoy creativity, liveliness.
- ✓ You dislike work pressure, timelines, and targets.

HIGH

### Social Service

- ✓ You like to do work which benefits people.
- ✓ You like to do work which has some social responsibility.
- ✓ You like to do work which impacts the world.

HIGH

## Your Career Values Analysis

### Social Recognition

- ✓ You like to receive social recognition for the work that you do.
- ✓ You like your efforts to be appreciated and acknowledged publicly.
- ✓ You like it when people know about your achievements and appreciate you for them.

HIGH

### Authority

- ✓ You enjoy taking decisions your own.
- ✓ You enjoy leadership
- ✓ You dislike following others

HIGH

### Stability

- ✓ You like to work in a structure which has job security
- ✓ You prefer to work in an environment which has stable employment

HIGH



## Your Career Values Analysis

### Innovation

- ✓ You enjoy trying innovative solutions.
- ✓ You enjoy creativity.
- ✓ You dislike conventional approaches.

HIGH

### Independence

- ✓ You enjoy working independently.
- ✓ You dislike too much supervision.
- ✓ You dislike group activities.

HIGH

### Intellectual status

- ✓ You like to be an expert in your field of work.
- ✓ You like to be known for your specialization and expertise.
- ✓ You like to be given the status of an intellect in your field of specialization.

HIGH

## Your Career Values Analysis

### Adventure

- ✓ You enjoy adventure as part of your work.
- ✓ You enjoy lot of excitement and adrenaline rush involved in the work.
- ✓ You also like work which can involve physical risk.

HIGH

### Activeness

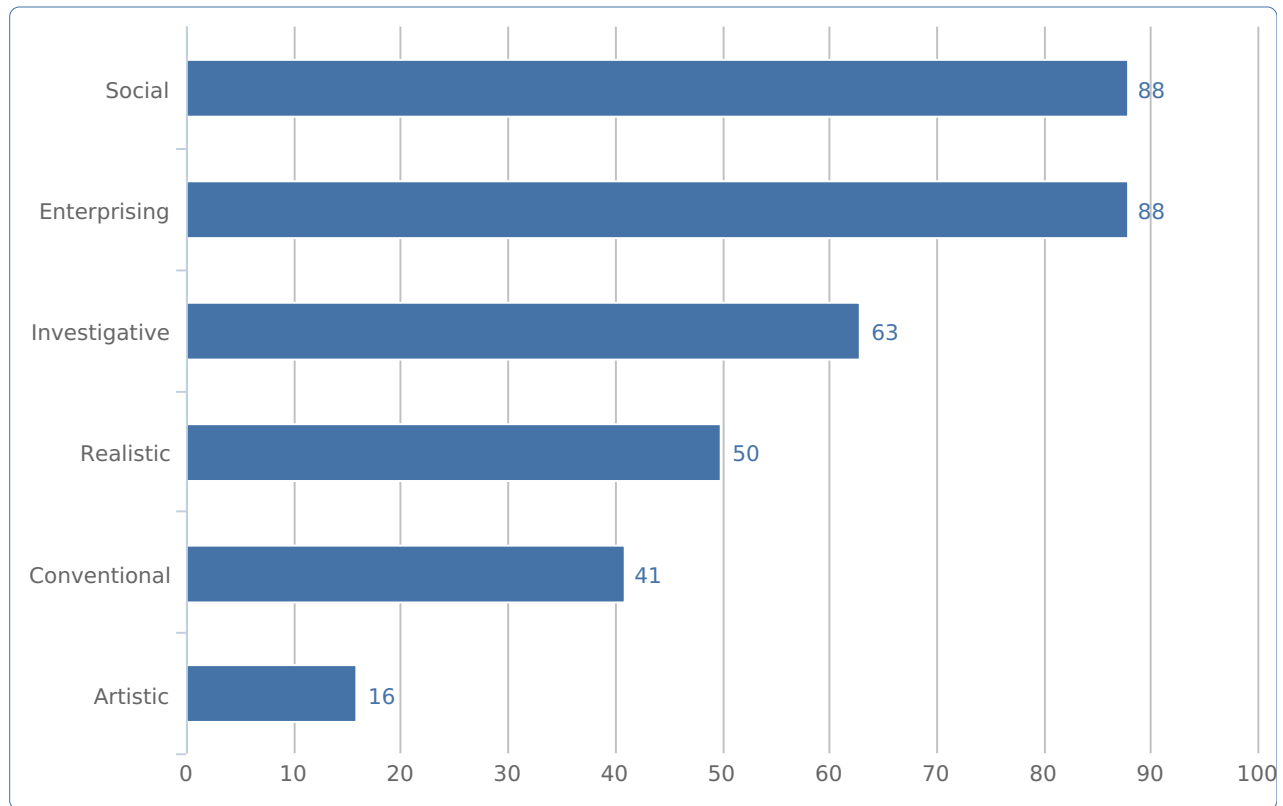
- ✓ You enjoy outdoor activities.
- ✓ You like action oriented work and tasks.
- ✓ You dislike desk jobs.

HIGH

## Your Career Interest Types

The Career Interest Assessment will help you understand which careers might be the best fit for you. It is meant to help you find careers that you might enjoy. Understanding your Top career interest will help you identify a career focus and begin your career planning and career exploration process.

The Career Interest Assessment (CIA) measures six broad interest patterns that can be used to describe your career interest. Most people's interests are reflected by two or three themes, combined to form a cluster of interests. This career interest is directly linked to your occupational interest.



## Your Career Interest Analysis

### Social

- ✓ You are humanistic, idealistic, responsible and concerned with the welfare of others.
- ✓ You enjoy participating in social activities and helping, training, or counseling others.
- ✓ You communicate in a warm, cheerful and tactful manner and can be persuasive.
- ✓ You like to solve problems through discussions and utilize interpersonal skills.
- ✓ You are cooperative, friendly, generous, helpful and idealistic.

HIGH

### Enterprising

- ✓ You are energetic, ambitious, adventurous, and confident.
- ✓ You are skilled in leadership and speaking.
- ✓ You generally enjoy starting your own business, promoting ideas, and managing people.
- ✓ They are often effective public speakers and are generally sociable.
- ✓ You like activities that requires to persuade others and leadership roles.

HIGH

### Investigative

- ✓ You are analytical, intellectual and observant and enjoy research.
- ✓ You enjoy using logic and solving complex problems.
- ✓ You are interested in occupations that requires observation, learning and investigation.
- ✓ You are introspective and focused on creative problem solving.

HIGH

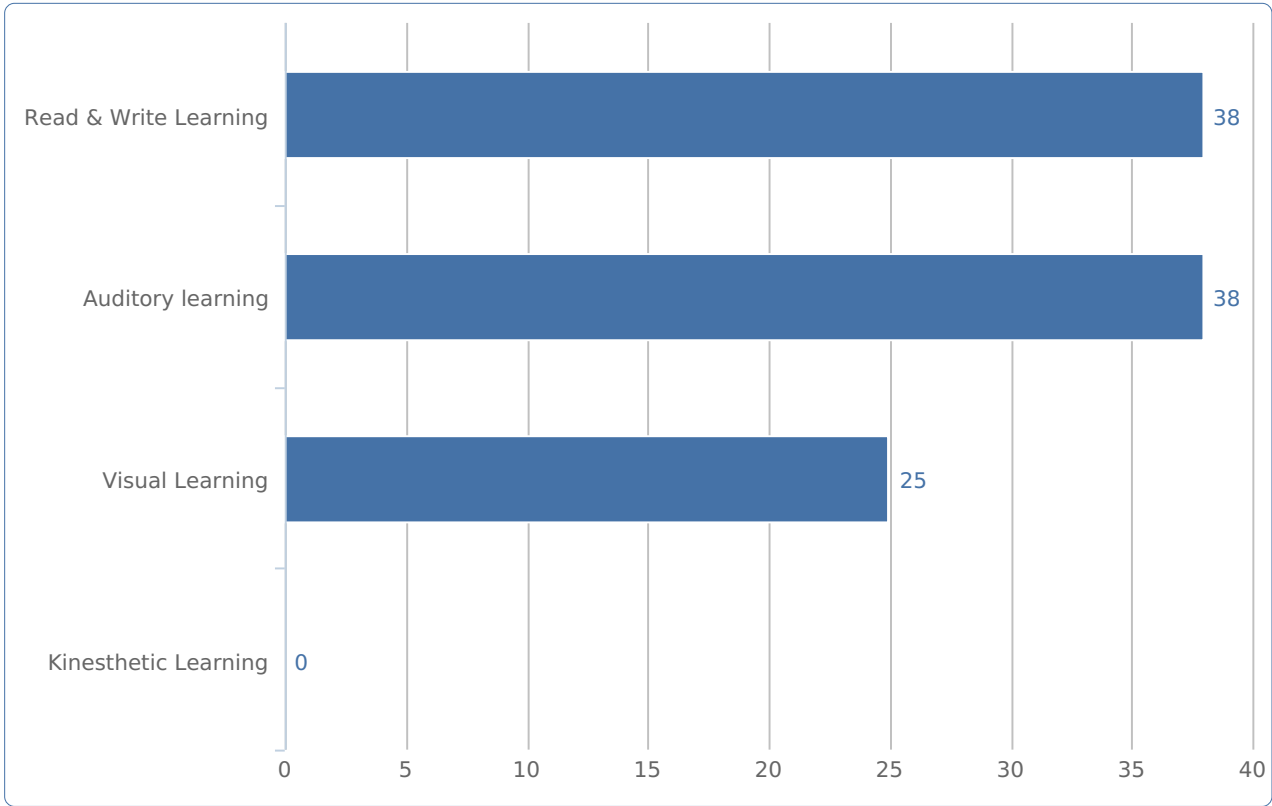
## Your Career Interest Analysis

### Realistic

- ✓ You are active and stable and enjoy hands-on or manual activities.
- ✓ You prefer to work with things rather than ideas and people.
- ✓ You tend to communicate in a frank, direct manner and value material things.
- ✓ You may be uncomfortable or less adept with human relations.

MID

## Your Learning Style Types



## Your Learning Style Analysis

### Auditory Learning Style

- These individuals learn best through verbal lessons, discussions, talking things through, and listening to what others have to say.
- Auditory learners interpret the underlying meanings of speech through listening to the voice tone, pitch, and speed.
- These learners often benefit from reading the text and notes out loud and/or listening to recorded notes and information from texts.

### Learning Improvement Strategies

- Work in groups or with a study partner; i.e. discussions: listening, talking
- Review assignments and text reading before class
- Read notes and text out loud
- Recite information that is important to remember
- Record notes, key information, and lectures; listen to recordings regularly
- Use books-on-tape
- Mathematical/technical information:
  - a.State the problem out loud
  - b.Think through a process or sequence of steps: write out, then read out loud
  - c.Discuss questions/problems in a group or with a study-buddy

## Your Learning Style Analysis

### Read/Write Learning Style

- Reading and writing learners prefer to take in information displayed as words.
- Learning materials that are primarily text-based are strongly preferred by these learners.
- Emphasis is based on text based input and output i.e reading and writing in all its forms
- People who prefer this modality love to work using PowerPoint, the internet, lists, dictionaries and words

### Learning Improvement Strategies

- Re-write your notes after class.
- Use colored pens and highlighters to focus in on key ideas
- Write notes to yourself in the margins
- Write out key concepts and ideas
- Compose short explanations for diagrams, charts, graphs
- Write out instructions for each step of a procedure or math problem
- Print out your notes for later review
- Post note cards/post-its in visible places (when doing dishes, on the bottom of the remote,etc.)
- Vocab mnemonics
- Organize your notes/key concepts into a Powerpoint slideshow
- Compare your notes with someone else's
- Repetitive writing
- Hangman game



## Your Skills and Abilities

The Skills & Abilities scorings will help to explore and identify ways to modify your career direction. This simple graph shows how you have scored on each of skills and abilities. The graph at the top will show the average of overall skills and abilities.

Poor 0-20%	Fair 21-40%	Average 41-60%	Good 61-80%	Excellent 81-100%
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### Numerical Ability

- ✓ Your Numerical Skills are Good.
- ✓ Numeracy involves an understanding of numerical data and Numbers.
- ✓ Having competence and being confident in working with numbers is a skill that can be used to your advantage in a wide range of employment options.

**Good - 63%**



### Logical Ability

- ✓ Your Logical Skills are Fair.
- ✓ Logical thinking is very important for analytical profiles.
- ✓ Being able to understand and analyze data in different formats is considered an essential skill in many organizations.

**Fair - 40%**



### Verbal Ability

- ✓ Your communication skills are Good.
- ✓ There is a scope of improvement of your communication skills.
- ✓ Good verbal and written communication means you can get your message across with less chance of misunderstanding

**Good - 67%**



## Your Skills and Abilities

### Clerical and Organizing Skills

- ✓ Your organizing & planning skills are average.
- ✓ It includes general organizing, planning, time management, scheduling, coordinating resources and meeting deadlines.

**Average -  
50%**



### Spatial & Visualization Ability

- ✓ Your Visualization skills are average.
- ✓ This skillset allow you to explore, analyze, and create visual solutions.
- ✓ It is most essential in expressing thoughts and communicating.

**Average -  
60%**



### Leadership & Decision making skills

- ✓ Your leadership & Decision making skills are fair.
- ✓ These skills allow you to take decisions quickly, adapt to changing business conditions and respond to opportunities in a timely manner.
- ✓ This will be helpful for improving productivity and decreasing staff turnover.

**Fair - 40%**



## Your Skills and Abilities

### Social & Co-operation Skills

- ✓ Your social and cooperation skills need improvement.
- ✓ This skillset is required for actively looking for ways to help people.
- ✓ This skillset is very useful in the service industry and in social causes.

**Poor - 20%**



### Memorizing

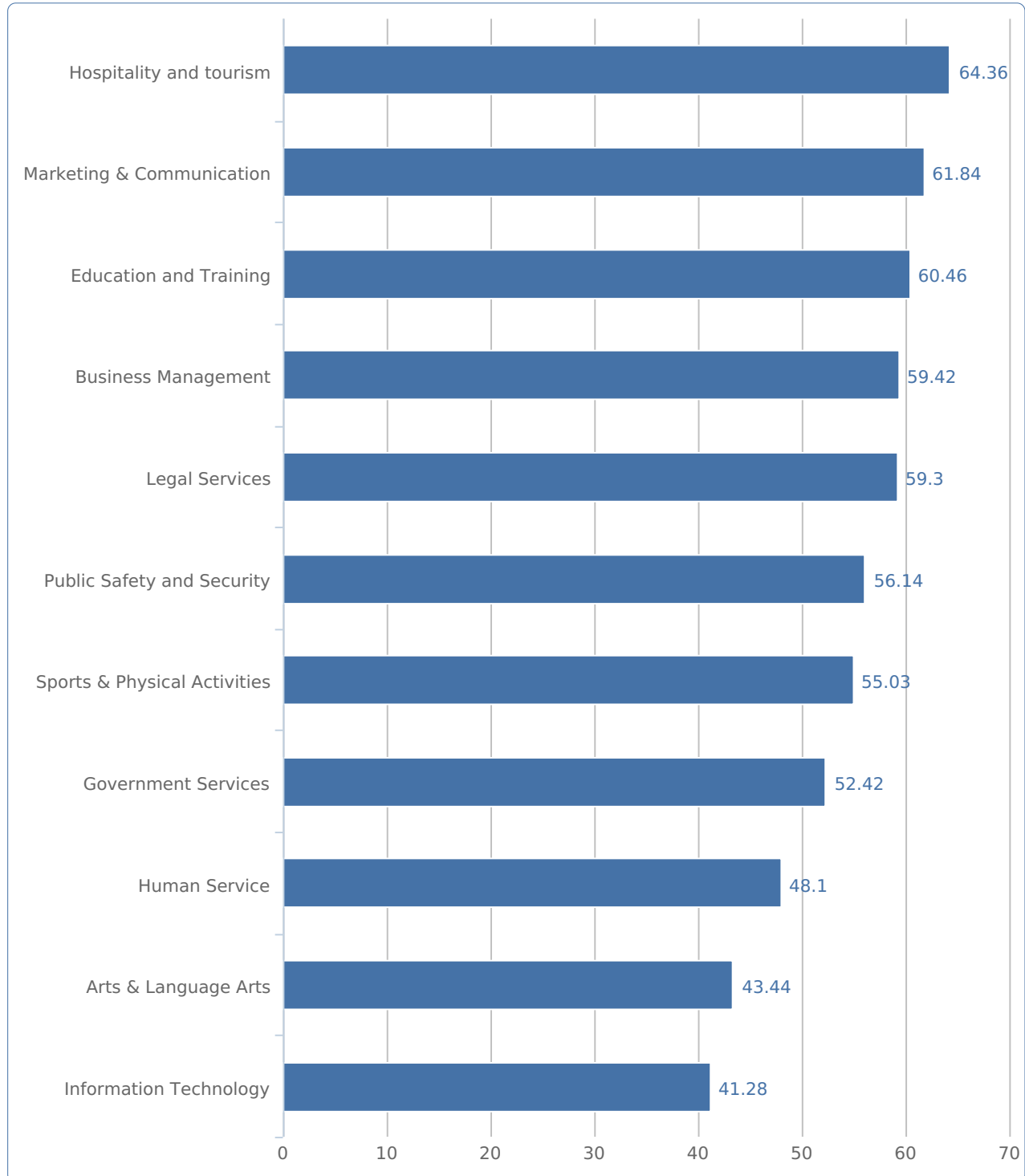
- ✓ Your memorizing skills are fair.
- ✓ This skillset is required to remember and then recall the information when needed.
- ✓ This information includes such as facts figures and procedures

**Fair - 40%**



## Your Career Clusters

Career Clusters are groups of similar occupations and industries that require similar skills. It provides a career road map for pursuing further education and career opportunities. They help you connect your Education with your Career Planning. Career Cluster helps you narrow down your occupation choices based on your assessment responses. Results show which career clusters would be best to explore. A simple graph report shows how you have scored on each of the career clusters.



## Your Top 5 Career Clusters

### Hospitality and tourism

- ✓ Hospitality and tourism professionals help people enjoy vacations and entertainment activities.
- ✓ It includes management, marketing and operations of hotels, restaurants, events and travel related services.
- ✓ You might work at a restaurant, resort, sports arena, theme park, museum, or hotel.
- ✓ You might be involved in planning activities.

### Marketing & Communication

- ✓ Marketing professionals are involved in Planning, managing, and performing marketing activities to reach organizational objectives.
- ✓ Marketing professionals help businesses promote products.
- ✓ You might advertise and promote products so customers want to buy them.
- ✓ You might develop a marketing plan for a small start-up company.

### Business Management

- ✓ Business administrative professionals give the support needed to make a business run.
- ✓ You will provide the overall direction for a company or department.
- ✓ It includes planning, organizing, directing and evaluating business functions.
- ✓ Career opportunities are available in every sector of the economy

## Your Top 5 Career Clusters

### Sports & Physical Activities

- ✓ Sports professionals involved in physical activities like playing sports.
- ✓ You might involve in providing on-field and off field support to players.
- ✓ You might also work as a professional coach and providing training to players.
- ✓ As a player you will represent your state or country.

### Human Service

- ✓ Human services professionals help individual and families meet their personal needs.
- ✓ You might work in a government office, hospital, nonprofit agency or independent counselor.
- ✓ You will be involved in social support and social activities.




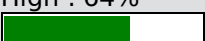






## Your Career Paths

### Career Cluster 1: Hospitality and tourism

#	Interest Cluster	Career Profile	Career Interest	Skill and Abilities	Comment
1	<b>Travel &amp; Tourism</b>	Travel Agent, Air hostess, Hotel Manager, Airport Staff,	High : 68% 	High : 67% 	Good Choice
2	<b>Event, Entertainment &amp; Hospitality</b>	Event Manager, Hospitality Manager,	High : 65% 	High : 64% 	Good Choice
3	<b>Restaurants/ Food &amp; Beverages</b>	Restaurant Manager, Hotel Manager,	High : 65% 	High : 64% 	Good Choice
4	<b>Chef</b>	Chef, Food Expert	Average : 49% 	High : 60% 	Optional
5	<b>Flight Attendants</b>	Airhostess, Cabin Crew, Flight Steward	Very High : 82% 	Average : 58% 	Good Choice

## Your Career Paths











### Career Cluster 2: Marketing & Communication

#	Interest Cluster	Career Profile	Career Interest	Skill and Abilities	Comment
1	<b>Professional Sales</b>	Sales Executive, Sales Head, BDM	Very High : 79% 	High : 64% 	Top Choice
2	<b>Marketing</b>	Marketing Manager, Product marketing,	High : 74% 	High : 64% 	Good Choice
3	<b>Digital Marketing</b>	Digital Marketing Specialist, SEO Specialist,	Average : 58% 	Average : 56% 	Optional
4	<b>Public Relations and Communication</b>	Public relations Specialist, Advertising Managers,	Very High : 77% 	High : 64% 	Top Choice
5	<b>Entrepreneurship &amp; Management</b>	Entrepreneur, Business head	High : 63% 	Average : 57% 	Good Choice









## Your Career Paths

### Career Cluster 3: Business Management

#	Interest Cluster	Career Profile	Career Interest	Skill and Abilities	Comment
1	<b>Business Intelligence</b>	Business Consultant, Business Intelligence, Operational Analysts,	Very High : 79% 	Average : 57% 	Good Choice
2	<b>Business Financial Management</b>	Financial Analyst, Financial Managers,	Average : 46% 	Average : 51% 	Optional
3	<b>Human Resource</b>	HR Manager, Recruiter, Trainer,	Very High : 76% 	Average : 44% 	Good Choice
4	<b>Administrative and Operations Support</b>	Operations Manager, Administrator, Project head	Average : 50% 	Average : 59% 	Optional
5	<b>Business Data Analytics</b>	Data Analyst, Big data analyst, Data intelligence	Average : 59% 	Average : 51% 	Optional







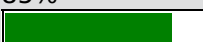

## Your Career Paths

### Career Cluster 4: Sports & Physical Activities

#	Interest Cluster	Career Profile	Career Interest	Skill and Abilities	Comment
1	<b>Sports person</b>	Sports Person,	Very High : 91% 	High : 60% 	Top Choice
2	<b>Physical trainer/ Coach</b>	Physical Trainer, Coach,	High : 73% 	Average : 50% 	Good Choice
3	<b>Sports Administrative Services</b>	Sport Manager, Support Staff, Comentator,	High : 75% 	Average : 50% 	Good Choice



## Your Career Paths

### Career Cluster 5: Human Service

#	Interest Cluster	Career Profile	Career Interest	Skill and Abilities	Comment
1	<b>Clinical Psychologist</b>	Psychologist, Mental Health Counsellor, Clinical Psychologist	High : 68% 	Average : 45% 	Good Choice
2	<b>Counselling Services</b>	Career Counsellor, Emotional Counsellor	Average : 57% 	Average : 42% 	Optional
3	<b>Society Human Services</b>	Social Worker, Human Rights Worker, N.G.O Volunteer,	Very High : 83% 	Average : 44% 	Good Choice
4	<b>Mentor/Coach</b>	Mentor, Guide	Very High : 85% 	High : 64% 	Top Choice

## Your Favourite Career Path : Professional Sales

### Career Cluster : Marketing & Communication

#	Interest Cluster	Career Profile	Career Interest	Skill and Abilities	Comment
1	<b>Professional Sales</b>	Sales Executive, Sales Head, BDM	Very High : 79% 	High : 64% 	Top Choice

### Scenarios

1. **Top Choice** - You have highest degree of interest and Skills to pursue this career path. You will definitely excel in the fields mapped to this career path.
2. **Good Choice** - This Career path will be a good match for you as your interest and skills & abilities are aligned properly.
3. **Optional** - You have adequate interest level and Skills & Abilities to pursue this career path. However, this can be pursued if you are not pursuing your Top choice or Good Choice.
4. **Develop** - Developing the Skills and Abilities required for this career path can increase your probability of success in this career path.
5. **Explore** - Explore options where you have higher interest and Skills and abilities than this career path.
6. **Avoid** - You either have very less Skills & Abilities or very less interest in this career path. In both the cases, it is suggested to avoid this career path.

## Work Nature : Professional Sales

- **Selling or Influencing Others** — Convincing others to buy merchandise/goods or to otherwise change their minds or actions.
- **Establishing and Maintaining Interpersonal Relationships** — Developing constructive and cooperative working relationships with others, and maintaining them over time.
- **Communicating with Supervisors, Peers, or Subordinates** — Providing information to supervisors, co-workers, and subordinates by telephone, in written form, e-mail, or in person.
- **Getting Information** — Observing, receiving, and otherwise obtaining information from all relevant sources.
- **Communicating with Persons Outside Organization** — Communicating with people outside the organization, representing the organization to customers, the public, government, and other external sources. This information can be exchanged in person, in writing, or by telephone or e-mail.
- **Guiding, Directing, and Motivating Subordinates** — Providing guidance and direction to subordinates, including setting performance standards and monitoring performance.
- **Developing and Building Teams** — Encouraging and building mutual trust, respect, and cooperation among team members.
- **Making Decisions and Solving Problems** — Analyzing information and evaluating results to choose the best solution and solve problems.
- **Developing Objectives and Strategies** — Establishing long-range objectives and specifying the strategies and actions to achieve them.
- **Coaching and Developing Others** — Identifying the developmental needs of others and coaching, mentoring, or otherwise helping others to improve their knowledge or skills.
- **Resolving Conflicts and Negotiating with Others** — Handling complaints, settling disputes, and resolving grievances and conflicts, or otherwise negotiating with others.
- **Coordinating the Work and Activities of Others** — Getting members of a group to work together to accomplish tasks.

## Your Education Road Map : Professional Sales

The Education road map will give you clear idea of subjects that you should choose at different level of your career path. You can choose any one of these courses to succeed in your career.





Stages	Subjects	Education Subjects	Occupations
Middle Education	10th Subjects	<ul style="list-style-type: none"> <li>• Arts</li> <li>• English</li> <li>• All subjects</li> </ul>	<ul style="list-style-type: none"> <li>• Sales Manager</li> <li>• Business Development Officer</li> <li>• Marketing Manager</li> <li>• Product Manager</li> <li>• Sales Representative</li> <li>• Retail Sales Person</li> <li>• Public Relationship Officer</li> <li>• Promotional Manager</li> <li>• Brand Development Manager</li> <li>• Institutional Sales Officer</li> <li>• Area Manager</li> </ul>
	12th Subjects	<ul style="list-style-type: none"> <li>• Arts</li> <li>• English</li> <li>• Any Subject</li> </ul>	
Higher Education /Career Courses	Courses Graduation	<ul style="list-style-type: none"> <li>• BBA(Sales and Marketing)</li> <li>• BA(Hons. Marketing)</li> <li>• BBA-Sales and Distribution</li> <li>• BBA-Global Marketing</li> <li>• BBA in Event Management</li> <li>• BBA(Integrated Marketing Communication)</li> <li>• BBA in Retail Management</li> <li>• BBA In International Marketing</li> <li>• BBA-E-Commerce</li> </ul>	

## Your Education Road Map Cont. : Professional Sales

	<p><b>Courses Post Graduation</b></p>	<ul style="list-style-type: none"> <li>• MBA(Sales and Marketing)</li> <li>• Master of International Business</li> <li>• MBA (International) Marketing</li> <li>• MBA in Advertisement and Communication</li> <li>• MBA in Sales</li> <li>• MBA in Brand Management</li> <li>• Master of Marketing Management</li> <li>• MBA in Retail Management</li> <li>• Mba in E-Commerce</li> </ul>	<ul style="list-style-type: none"> <li>• Sales Manager</li> <li>• Business Development Officer</li> <li>• Marketing Manager</li> <li>• Product Manager</li> <li>• Sales Representative</li> <li>• Retail Sales Person</li> <li>• Public Relationship Officer</li> <li>• Promotional Manager</li> <li>• Brand Development Manager</li> <li>• Institutional Sales Officer</li> <li>• Area Manager</li> </ul>
<p><b>Career Development/Career Change</b></p>	<p><b>Career Advancement</b></p>	<ul style="list-style-type: none"> <li>• Diploma in Sales and Marketing Management</li> <li>• Certificate in Advance Sales</li> <li>• Post Graduate Diploma in Advertising and Marketing Communication</li> <li>• Certificate Courses in Sales and Marketing(IIT-Delhi)</li> <li>• Certificate Course in International Marketing</li> <li>• Diploma in marketing from Chartered Institute of Marketing (CIM-UK)</li> <li>• Diploma in Public Relations and Marketing</li> <li>• Certificate of SAP(Mo- Sales and Distribution)</li> <li>• Executive Program of Advance Marketing Strategy- (NIIT-Imperia)</li> <li>• Certificate Course in Brand Management</li> <li>• Certificate Course of Digital Marketing</li> </ul>	<ul style="list-style-type: none"> <li>• Sales Manager</li> <li>• Business Development Officer</li> <li>• Marketing Manager</li> <li>• Product Manager</li> <li>• Sales Representative</li> <li>• Retail Sales Person</li> <li>• Public Relationship Officer</li> <li>• Promotional Manager</li> <li>• Brand Development Manager</li> <li>• Institutional Sales Officer</li> <li>• Area Manager</li> </ul>








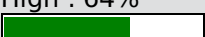





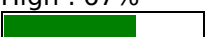

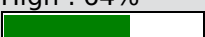
## Your Career Path Analysis : Professional Sales

The Career Path Analysis contains four important parameters to have a better insight into the most suitable career path. These factors are fees for studying the primary courses needed for this career, demand for the skills in this career path, salary offered, level of preparation required on your part to pursue this career.

















1.	<b>Fees</b>		Low
2.	<b>Demand</b>		High
3.	<b>Salary</b>		High
4.	<b>Level Of Preparation</b>		Medium



## Your Contingency Plan

#	Interest Cluster	Career Profile	Career Interest	Skill and Abilities	Comment
1	<b>Business Intelligence</b>	Business Consultant, Business Intelligence, Operational Analysts,	Very High : 79% 	Average : 57% 	Good Choice
2	<b>Human Resource</b>	HR Manager, Recruiter, Trainer,	Very High : 76% 	Average : 44% 	Good Choice
3	<b>Professional Sales</b>	Sales Executive, Sales Head, BDM	Very High : 79% 	High : 64% 	Top Choice
4	<b>Marketing</b>	Marketing Manager, Product marketing,	High : 74% 	High : 64% 	Good Choice
5	<b>Public Relations and Communication</b>	Public relations Specialist, Advertising Managers,	Very High : 77% 	High : 64% 	Top Choice
6	<b>Entrepreneurship &amp; Management</b>	Entrepreneur, Business head	High : 63% 	Average : 57% 	Good Choice
7	<b>Travel &amp; Tourism</b>	Travel Agent, Air hostess, Hotel Manager, Airport Staff,	High : 68% 	High : 67% 	Good Choice
8	<b>Event, Entertainment &amp; Hospitality</b>	Event Manager, Hospitality Manager,	High : 65% 	High : 64% 	Good Choice



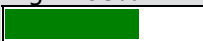











## Your Contingency Plan

#	Interest Cluster	Career Profile	Career Interest	Skill and Abilities	Comment
1	<b>Restaurants/ Food &amp; Beverages</b>	Restaurant Manager, Hotel Manager,	High : 65% 	High : 64% 	Good Choice
2	<b>Flight Attendants</b>	Airhostess, Cabin Crew, Flight Steward	Very High : 82% 	Average : 58% 	Good Choice
3	<b>Public Management and Administration</b>	Administrative Officer(IAS), Municipal Clerk,	High : 61% 	Average : 45% 	Good Choice
4	<b>School Teaching</b>	School teacher	High : 64% 	Average : 46% 	Good Choice
5	<b>Writer/ Editor</b>	Technical writer, Subject matter expert	High : 71% 	Average : 59% 	Good Choice
6	<b>Corporate Trainer</b>	Corporate Trainer, Coach, Motivator,	Very High : 76% 	Average : 46% 	Good Choice
7	<b>Secondary Teacher</b>	Secondary Teachers,School Principal	Very High : 79% 	Average : 46% 	Good Choice
8	<b>Professor</b>	College Professor, Trainer	High : 69% 	Average : 46% 	Good Choice

## Your Contingency Plan

#	Interest Cluster	Career Profile	Career Interest	Skill and Abilities	Comment
1	<b>Clinical Psychologist</b>	Psychologist, Mental Health Counsellor, Clinical Psychologist	High : 68% 	Average : 45% 	Good Choice
2	<b>Society Human Services</b>	Social Worker, Human Rights Worker, N.G.O Volunteer,	Very High : 83% 	Average : 44% 	Good Choice
3	<b>Mentor/Coach</b>	Mentor, Guide	Very High : 85% 	High : 64% 	Top Choice
4	<b>Law enforcement Services &amp; Public Safety</b>	Police Officer, Traffic Police,	High : 62% 	Average : 50% 	Good Choice
5	<b>National Security Services</b>	Military, Border Force, National Defence Officer,	High : 62% 	Average : 45% 	Good Choice
6	<b>Sports person</b>	Sports Person,	Very High : 91% 	High : 60% 	Top Choice
7	<b>Physical trainer/ Coach</b>	Physical Trainer, Coach,	High : 73% 	Average : 50% 	Good Choice
8	<b>Sports Administrative Services</b>	Sport Manager, Support Staff, Comentator,	High : 75% 	Average : 50% 	Good Choice

## Your Contingency Plan

#	Interest Cluster	Career Profile	Career Interest	Skill and Abilities	Comment
1	<b>Mass Communication</b>	Journalist, reporter	High : 66% 	Average : 46% 	Good Choice
2	<b>International Relations and Political Science</b>	Political Advisor, Diplomat, IR Expert	High : 68% 	Average : 47% 	Good Choice
3	<b>Hardware, Network Systems</b>	Hardware Engineer, Network Engineer, Network Designer,	High : 61% 	Average : 52% 	Good Choice
4	<b>BPO</b>	Call center, Technical Support, Customer Service,	High : 63% 	Average : 52% 	Good Choice
5	<b>Business Analyst</b>	Business Analyst, Business Intelligence, Operational Analysts,	Very High : 79% 	Average : 52% 	Good Choice
6	<b>Legal Services</b>	Advocate, Law clerks, Legal Adviser, Judge, Company Secretary,	Very High : 76% 	Average : 56% 	Good Choice
7	<b>Investigative Services</b>	Detectives, Crime Investigation Officer,	Very High : 84% 	Average : 54% 	Good Choice

**Our Career assessment is based on the concept of Correlation theory and various psychometric and statistical models.**

<b>Career Personality</b>	Perceiving + Extrovert + Sensing + Feeling
<b>Career Values</b>	Variety + Pleasantness & Honesty + Social Service + Social Recognition + Authority + Stability + Innovation + Independence + Intellectual status + Adventure + Activeness
<b>Career Interest</b>	Social + Enterprising + Investigative
<b>Learning Style</b>	Read & Write Learning + Auditory learning
<b>Skills &amp; Abilities</b>	Numerical Ability[63%] + Logical Ability[40%] + Verbal Ability[67%] Clerical and Organizing Skills[50%] + Spatial & Visualization Ability[60%] + Leadership & Decision making skills[40%] Social & Co-operation Skills[20%] + Memorizing[40%] +
<b>Top Clusters</b>	Business Management + Marketing & Communication + Hospitality and tourism + Human Service + Sports & Physical Activities
<b>Favourite Career Path</b>	Professional Sales